

FINANCE FOR NON-FINANCE



INGENIOUS
SIMULATION



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Simulation Storyboard

The program comprises of many small activities, which target skills and understanding necessary for participants to build-up their financial literacy and used it for the next activity. The tools and case use in this program is simple and easy to comprehend but all are based on real business activities, which will help participants to relate back to their day-to-day tasks. The second day of the program will challenge the participants further, to apply their knowledge learn from day one, to ideate business model of their choosing and write their full business plan, where they will be more comfortable to write “Financial Projections”, where most people usually try to avoid.

Learning Outcomes

- Understand financial statements and able to use them in Project Analysis
- Understand the concept of “Net Present Value”
- Able to create “Assumptions” necessary for creating Cash Flow projection
- Analyze sensitivity of “risk factors” that impact Net Present Value
- Present business plan in a professional manner and illustrate numbers using appropriate Charts



AGENDA I

SESSION

TOPIC

SESSION 1

An Introduction to Accounting (Lecture)

- Key Characteristics of Financial Accounting Information
- The Accounting Equation
- Basic of Financial Statement:
- Balance Sheet
- Income Statement
- Cash Flow Statement
- The Relationship between Financial Statements

SESSION 2

Accounting Board game

- Trading business
- Apartment business
- Restaurant business

SESSION 3

Introduction to Financial Analysis

- Approach 1. Common size analysis
- Approach 2. Financial Ratio analysis:
 - Profitability ratios
 - Liquidity ratios
 - Performance ratios
 - Leverage ratios

SESSION 4

Operation Decision analysis

- Understand customer journey and touchpoints in EV business
- Understand business decisions related each touchpoint
- Evaluate cost VS benefit of each decision
- Maximize profit by using financial ratios



AGENDA II

SESSION

TOPIC

SESSION 1

Introduction to Business Model

- Case – Mind map
- Case – Process flow chart
- Case – Business model canvas

SESSION 2

Introduction Business Plan

- Business Plan
 - Project Details
 - Financials Projection
 - Risk Mitigation Plan

SESSION 3

Case 1 – Financial Projection & Break-even Analysis

- Assumption setting
- Cash Flow forecast
- Payback period
- Sensitivity analysis

SESSION 4

Case 1 – NPV & Sensitivity Analysis

- Free cash flow
- Net Present Value (NPV)
- Internal Rate of Return (IRR)
- Sensitivity analysis of various risk factors

| | |
|------------------------|--|
| Duration | : 1-2 days training |
| Patterns | : Board-based simulation, Class activities |
| Trainer | : Sotas Jaroenchaiyapongs |
| Language | : Thai |
| Target Audience | : Supervisor, Section Manager |



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